

Genband - Telephony Product & Services - [PF: 80017]  
Buyer's Guide

**Purpose**

This guide provides summarized information for the buyer of active, enterprise contract products and services. By clicking on quick links — [underlined, blue-colored words or sentences](#) — one is redirected to various documents; such as, the awarded contract, the Request for Bid (RFB), guides and brochures that will assist in building a purchase order for the products and services on the specific contract, and in some guides allow direct access to the e-mail addresses or Web sites of vendor contacts.

Award Date	Duration	Estimated Re-bid Year
4/15/16	5 years	2021

**Description**

The Alabama Department of Finance, Division of Purchasing on behalf of the Information Services Division (ISD) established contracts to purchase Genband® telephony products and services offered in Genband®, Inc. product and services catalogs to include core telephony, SIP applications, CS2100, TDM platforms, SBC and media gateway type equipment **only**. Establish also were contracts to purchase technical services offered by Vendor's Technical Services Catalog. The established contracts are to be used by State for the support and operation of a statewide enterprise network. Up to eight (8) qualified vendors were awarded Genband® Products catalog contracts from this bid. Up to eight (8) qualified vendors were awarded Technical Services catalog contracts from this bid. State intends to purchase goods and services from the lowest cost, responsible provider(s), but reserves the right to purchase any item from one or more awarded Vendors. Awarded vendor(s) agree to accept payment(s) from leasing contractor, as determined by State.

This bid is for Genband®, Inc. Telephony products and services only. All other inclusions of catalog items such as servers and other non-core network or endpoint devices were not accepted.

Group 1 (lines 1 — 3), bid is for Genband® Inc. products only.

Vendors bidding on Group 1 (lines 1 — 3) submitted a single percentage discount on every line within Group 1 to be considered for evaluation. Failure to bid on all lines resulted in Group 1 rejection.

Pricing categories for Genband®, Inc. products catalog (MSRP, OEM retail):

1. Category A – Hardware/Software
2. Category B – Hardware/Software Support and Maintenance
3. Category C – Miscellaneous Products and Services

Group 2 (line 1), bid is for Vendor's Technical Services only.

1. *Genband Trained, Sr. Engineer/Architect* – Senior level professional, project leader, plans, designs, enables, implements, and maintains Genband Inc. products, implementation enterprise statewide system including installation, configuration, and troubleshooting.

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2. *Genband Trained, Engineer* – Plan, implements, and verify a Genband, Inc.'s products implementation statewide system including installation, configuration, and troubleshooting.
3. *Genband Trained, Service Technician* – Installs, configures and operates as well as troubleshoots a Genband Inc. products.
4. *Genband Trained, Field Technician/Installer* – Installs, places and configures Genband Inc. products.

**Contract Notice of Award**

[Link to Contract](#)

**RF Package**

[Link to RFB](#)

**Product Guide & How to Order**

Use the [Product Guide](#) to obtain the summarized contract information such as; company names, catalog links, discount rates, product descriptions, and contact information. If applicable and if available, link to the vendor's website to review the product line and determine all specifications for the product or service that you wish to purchase. If the website offers capabilities such as; product comparisons and fill-a-cart or creation of a basket for purchasing, then take advantage of those features. Finally, complete a purchase order for one item and print the completed purchase order to use as a worksheet. You cannot purchase the product from the vendor's site, but the worksheet will assist with your State purchasing request.

**Employee Discount**

Not applicable for this contract.

**Vendor Brochure**

Links or complete brochures will be provided when available from the vendor.