

Juniper - Networking Product & Services - [2273607 / T634]
Buyer's Guide

Purpose

This guide provides summarized information for the buyer of active, enterprise contract products and services. By clicking on quick links — [underlined, blue-colored words or sentences](#) — one is redirected to various documents; such as, the awarded contract, the Invitation to Bid (ITB), guides and brochures that will assist in building a purchase order for the products and services on the specific contract, and in some guides allow direct access to the e-mail addresses or Web sites of vendor contacts.

Award Date	Duration	Estimated Re-bid Year
09/01/2015	5 years	2020

Description

The Alabama Department of Finance, Division of Purchasing on behalf of the Information Services Division (ISD) established a contract (2273607) to purchase Networking Products and Services, Maintenance, and Training offered in the Juniper, Inc. product and services catalog to include switches, routers, network equipment and other core network type equipment **only**. Established also is a contract to purchase technical services offered by Vendor's technical services catalog. The established contracts are to be used by State for the support and operation of a statewide enterprise network. Multiple qualified vendors were awarded Juniper Inc. Products and Services catalog contracts from this bid. Multiple qualified vendors were awarded Technical Services catalog contracts from this bid. State intends to purchase goods and services from the lowest cost, responsible provider(s), but reserves the right to purchase any item from one or more awarded Vendors. Awarded vendor(s) agree to accept payment(s) from leasing contractor, as determined by State.

This bid is for Juniper, Inc. network products and services only. All other inclusions of catalog items such as servers, telephony equipment and any other non-core network or endpoint devices will not be accepted.

Line item one (1) is for Juniper Systems Inc. network products only.

Pricing categories for Juniper Systems Inc. network products catalog MSRP price list (OEM retail):

1. Hardware
2. Software
3. Support Services
4. Miscellaneous Parts (ex. cables, connectors, GBICs)

Line item two (2) of the bid is for Vendor's technical services only.

1. *Juniper Trained Senior Network Engineer* – Project leader, plans, designs, enables, implements, and maintains Juniper, Inc. network, network implementation of enterprise statewide system including installation, configuration, and troubleshooting.
2. *Juniper Trained Network Engineer* – Plan, implements, and verify a Juniper, Inc. network implementation statewide system including installation, configuration, and troubleshooting.
3. *Juniper Trained Network Associate* – Installs, configures and operates as well as troubleshoots a Juniper, Inc. network implementation.
4. *Juniper Trained Entry Networking Technician* – Deliver, distribute, set-up, replace and service Juniper, Inc. general network equipment.

Contract Notice of Award

[Link to Contract](#)

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Original ITB

[Link to ITB](#)

Product Guide & How to Order

Use the [Product Guide](#) to obtain the summarized contract information such as; company names, catalog links, discount rates, product descriptions, and contact information. If applicable and if available, link to the vendor's website to review the product line and determine all specifications for the product or service that you wish to purchase. If the website offers capabilities such as; product comparisons and fill-a-cart or creation of a basket for purchasing, then take advantage of those features. Finally, complete a purchase order for one item and [print the completed purchase order](#) to use as a worksheet. You cannot purchase the product from the vendor's site, but the worksheet will assist with your State purchasing request.

Employee Discount

Not applicable for this contract.

Vendor Brochure

Links or complete brochures will be provided when available from the vendor.