

Purpose

This guide provides summarized information for the buyer of active, enterprise contract products and services. By clicking on quick links — [underlined, blue-colored words or sentences](#) — one is redirected to various documents; such as, the awarded contract, the Invitation to Bid (ITB), guides and brochures that will assist in building a purchase order for the products and services on the specific contract, and in some guides allow direct access to the e-mail addresses or Web sites of vendor contacts.

Award Date	Duration	Estimated Re-bid Year
09/1/2015	5 years	2020

Description

The Alabama Department of Finance, Division of Purchasing on behalf of the Information Services Division (ISD) established a contract (2273610) to purchase Network and Telephony Products and Services, Maintenance, and Training offered in the Cisco, Inc. product and services catalog to include switches, routers, network equipment and other core network type equipment, telephony software, video endpoints, phones and other core telephony type equipment, only. Established also is a contract to purchase technical services offered by Vendor's technical services catalog. The established contracts are to be used by State for the support and operation of a statewide enterprise telephony and network systems. Multiple qualified vendors were awarded Cisco Network Products and Services catalog contracts from this bid. Multiple qualified vendors were awarded Cisco Network Technical Services catalog contracts from this bid. Multiple qualified vendors were awarded Cisco Telephony Network Products and Services catalog contracts from this bid. Multiple qualified vendors were awarded Cisco Telephony Technical Services catalog contracts from this bid. While the State intends to purchase goods and services from the lowest cost, responsible provider(s), we reserve the right to purchase any item from one or more awarded Vendors. Awarded vendor(s) agree to accept payment(s) from leasing contractor, as determined by State.

This bid is for Cisco, Inc. network and telephony products and services only. All other inclusions of catalog items such as servers, and any other non-core network, telephony, or endpoint devices will not be accepted. Additionally, upon request, the Vendor will provide ISD with special project proposals per specifications of the contract (see IV.1.1. Special Project Proposal Terms & Conditions).

Line item one (1) is for Cisco Inc. network products only.

1. Security Products (firewalls and security devices)
2. Networking Products (routers, switches, access points, various network support devices)
3. SMARTNet Services
4. Miscellaneous Parts (cables, connectors, GBICs)

Line item two (2) is for Vendor's technical services only.

1. *Cisco Certified Internetwork Expert/Network Architect* – Project leader, plans, designs, enables, implements, and maintains a Cisco Inc.'s network implementation enterprise statewide system including installation, configuration, and troubleshooting.
2. *Cisco Certified Network Professional* – Plan, implements, and verify a Cisco, Inc.'s network implementation statewide system including installation, configuration, and troubleshooting.
3. *Cisco Certified Network Associate* – Installs, configures and operates as well as troubleshoots a Cisco, Inc. network implementation.

Cisco - Networking/Telephony Product & Services - [2273610 / T637]
Buyer's Guide

4. *Cisco Certified Entry Networking Technician* – Deliver, distribute, set-up, replace and service Cisco, Inc.'s, general network equipment.
5. *Cisco Certified Interwork Expert/ Security* – Plan, implements, verifies and designs complex network security strategies and configurations within a Cisco, Inc.'s network environment.
6. *Cisco Cybersecurity Specialist – Configure, monitor, tune security event detection and alerts, analyze network traffic for security threats and respond appropriately to incidents.*

Line item three (3) is for Cisco, Inc.'s telephony products only.

1. Collaboration and Voice Products (e.g., phones, video endpoints, voice gateways)
2. Software and Licensed Products (e.g., licensing for various voice product lines, UCC, UCM, Unity and other support options)
3. SMARTNet Services
4. Miscellaneous Catalog (e.g., cables, converters, phone parts, power supplies)

Line item four (4) is for Vendor's technical services only.

1. *Cisco Certified Internetwork Expert/Voice Architect* – Project leader, plans, designs, enables, implements, and maintains a Cisco, Inc., telephony implementation enterprise statewide system including installation, configuration, and troubleshooting.
2. *Cisco Certified Network Professional* – Plans, implements, and verifies a Cisco, Inc.'s telephony implementation statewide system including installation, configuration, and troubleshooting.
3. *Cisco Certified Network Associate* – Installs, configures and operates as well as troubleshoots a Cisco, Inc. telephony implementation.
4. *Cisco Certified Entry Networking Technician* – Deliver, distribute, set-up, replace and service Cisco, Inc., general telephony equipment.
5. *Cisco Certified Interwork Expert/Voice* – Plan, implements, verifies and designs complex network voice strategies and configurations within a Cisco, Inc. environment.

Contract Notice of Award

[Link to Contract](#)

Original ITB

[Link to ITB](#)

Product Guide & How to Order

Use the [Product Guide](#) to obtain the summarized contract information such as; company names, catalog links, discount rates, product descriptions, and contact information. If applicable and if available, link to the vendor's website to review the product line and determine all specifications for the product or service that you wish to purchase. If the website offers capabilities such as; product comparisons and fill-a-cart or creation of a basket for purchasing, then take advantage of those features. Finally, complete a purchase order for one item and print the completed purchase order to use as a worksheet. You cannot purchase the product from the vendor's site, but the worksheet will assist with your State purchasing request.

Employee Discount

Not applicable for this contract.

Vendor Brochure

Links or complete brochures will be provided when available from the vendor.