

HP - Networking Products and Services - [PF: 71910]

Award Date	Initial End Date	Term	Buyer	Purchasing Site	Contact Info
4/1/2016	3/31/2017	5 years	Jennifer Loretz	www.purchasing.alabama.gov	(334) 242-7370

Vendor / Product Info

Contract Number	Company	Contact(s)	Contact Number(s)	Contact E-Mail	Terms & Delivery	Options	% Dsct	Vendor's Info
MA 999 1600000029	SHI International Corp.	Southeast Team	(800) 715-3197	southeastteam.shi.com	F.O.B. destination	Variable		
		Representative	(800) 715-3197					
Group 1	commodity					Networking Products	% off MSRP	
Line 1	8383300					Equipment / Hardware	30	
Line 2	8383300					Hardware maintenance & Support	10	
Line 3	9204500					Software / Subscription	10	
Line 4	9204500					Software Maintenance	10	
Line 5	9209100					Training / Education Services	20	
Line 6	9561000					Miscellaneous Catalog	15	e.g., cables, converters, power supplies
Group 2	commodity					Vendor's Technical Services Catalog	% off MSRP	Services Offered Only by Vendor
Line 7	n/a					Catalog Services	n/a	
MA 999 1600000030	CDW Government Inc.	Courtney Monaco	(312) 705-3361	courmon@cdwg.com	F.O.B. destination	Variable		
		Representative	(312) 705-3361					
Group 1	commodity					Networking Products	% off MSRP	
Line 1	8383300					Equipment / Hardware	39	
Line 2	8383300					Hardware maintenance & Support	18	
Line 3	9204500					Software / Subscription	6	
Line 4	9204500					Software Maintenance	18	
Line 5	9209100					Training / Education Services	18	
Line 6	9561000					Miscellaneous Catalog	39	e.g., cables, converters, power supplies
Group 2	commodity					Vendor's Technical Services Catalog	% off MSRP	Services Offered Only by Vendor
Line 7	n/a					Catalog Services	n/a	

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MA 999 1600000031	TSA, Inc.	Shannon Vinzant	(205) 421-4934	shv@tsa.com	F.O.B. destination	Variable		
		Representative	(205) 421-4934					
Group 1	commodity					Networking Products	% off MSRP	
Line 1	8383300					Equipment / Hardware	36	
Line 2	8383300					Hardware maintenance & Support	19	
Line 3	9204500					Software / Subscription	40	
Line 4	9204500					Software Maintenance	10	
Line 5	9209100					Training / Education Services	10	
Line 6	9561000					Miscellaneous Catalog	5	e.g., cables, converters, power supplies
Group 2	commodity					Vendor's Technical Services Catalog	% off MSRP	Services Offered Only by Vendor
Line 7	9625800					Catalog Services	10	
MA 999 1600000032	Office Management Solutions	Sandra Jones	(205) 565-2229	sjones@logistasolutions.com	F.O.B. destination	Variable		
		Representative	(205) 565-2229					
Group 1	commodity					Networking Products	% off MSRP	
Line 1	8383300					Equipment / Hardware	41	
Line 2	8383300					Hardware maintenance & Support	20.5	
Line 3	9204500					Software / Subscription	41.5	
Line 4	9204500					Software Maintenance	20.5	
Line 5	9209100					Training / Education Services	10	
Line 6	9561000					Miscellaneous Catalog	10	e.g., cables, converters, power supplies
Group 2	commodity					Vendor's Technical Services Catalog	% off MSRP	Services Offered Only by Vendor
Line 7	9625800					Catalog Services	20	

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MA 999 1600000033	Softchoice Corporation	James Kman	(877) 333-7638	sledus@softchoice.com	F.O.B. destination	Variable		
		Representative	877-7638					
Group 1	commodity					Networking Products	% off MSRP	
Line 1	8383300					Equipment / Hardware	27	
Line 2	8383300					Hardware maintenance & Support	16	
Line 3	9204500					Software / Subscription	27	
Line 4	9204500					Software Maintenance	16	
Line 5	9209100					Training / Education Services	16	
Line 6	9561000					Miscellaneous Catalog	27	e.g., cables, converters, power supplies
Group 2	commodity					Vendor's Technical Services Catalog	% off MSRP	Services Offered Only by Vendor
Line 7	n/a					Catalog Services	n/a	
MA 999 1600000034	Dasher Technologies	Larry Melvin	(205) 591-4747	larry.melvin@dasher.com	F.O.B. destination	Variable		
		Representative	(205) 591-4747					
Group 1	commodity					Networking Products	% off MSRP	
Line 1	8383300					Equipment / Hardware	43	
Line 2	8383300					Hardware maintenance & Support	15	
Line 3	9204500					Software / Subscription	43	
Line 4	9204500					Software Maintenance	15	
Line 5	9209100					Training / Education Services	15	
Line 6	9561000					Miscellaneous Catalog	43	e.g., cables, converters, power supplies
Group 2	commodity					Vendor's Technical Services Catalog	% off MSRP	Services Offered Only by Vendor
Line 7	9625800					Catalog Services	40	

***Note: Please review the published Contract & Request-for-bid (RFB) to ensure accuracy before contacting vendor.**