

**[T600] Network and Telecomm Equipment**

Award Date	End Date	Term	Buyer	Purchasing Site	Contact Info
7/6/2010	7/5/2015	5 years	Jennifer Loretz	<a href="http://www.purchasing.alabama.gov">www.purchasing.alabama.gov</a>	(334) 242-7370

**Vendor / Product Info**

Contract Number	Company	Contact(s)	Contact Number(s)	Contact E-Mail	Terms & Delivery	Options	% Dsct	Vendor's Info
<b>4011272</b>	Office Management Systems d/b/a LOGISTA	Raymond M. Newton	(205) 565-2226		net, 30 Days ARO	Variable		
		Representative	(888) 292-7643					
Line 12						<b>VOIP, Network, Telephone Equipment, Manufacturer's Catalog</b>	<b>% off TippingPoint</b>	
						Equipment / Hardware	40	
						Software	40	
						Maintenance	10	
						Professional Svs	10	
						Training	10	
Line 15						<b>VOIP, Network, Telephone Equipment, Manufacturer's Catalog</b>	<b>% off 3COM</b>	
						Equipment / Hardware	42	
						Software	42	
						Maintenance	15	
						Professional Svs	10	
						Training	10	
<b>4011274</b>	Carosel Industries	Jim Lambert	(205) 533-8648		net, 30 days ARO	Variable		
Line 1						<b>VOIP, Network, Telephone Equipment, Manufacturer's Catalog</b>	<b>% off AVAYA</b>	
						Equipment / Hardware	60	
						Software	25	
						Maintenance	25	
						Professional Svs	15	
						Training	10	

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<b>4011275</b>	Prosys Information Systems	Jeff Baldwin	(334) 546-7537	<a href="mailto:jbaldwin@prosysis.com">jbaldwin@prosysis.com</a>	net, 30 days ARO	Variable		
Line 2						<b>VOIP, Network, Telephone Equipment, Manufacturer's Catalog</b>	<b>% off CISCO</b>	
						Equipment / Hardware	43	
						Software	43	
						Maintenance	21	
						Professional Svs	55.7	
						Training	35.3	
<b>4011276</b>	Black Box Network Serv, Inc.	Anthony Hawks Representative	(615) 890-3505 (800) 678-7339		net, 30 days ARO	Variable		
Line 5						<b>VOIP, Network, Telephone Equipment, Manufacturer's Catalog</b>	<b>% off SIEMENS</b>	
						Equipment / Hardware	33.1	
						Software	33.1	
						Maintenance	0	
						Professional Svs	0	
						Training	0	
<b>4011277</b>	Integrated Communications, Inc.	Richard Phillips	(256) 216-5655		net, 30 days ARO	Variable		
Line 6						<b>VOIP, Network, Telephone Equipment, Manufacturer's Catalog</b>	<b>% off ADTRAN</b>	
						Equipment / Hardware	43	
						Software	43	
						Maintenance	20	
						Professional Svs	50	
						Training	50	

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<b>4011278</b>	Strategic Allied Technologies	Kevin McDaniel	(334) 649-7390		net, 30 days ARO	Variable		
Line 7						<b>VOIP, Network, Telephone Equipment, Manufacturer's Catalog</b>	<b>% off BlueCoat</b>	
						Equipment / Hardware	34.8	
						Software	50	
						Maintenance	15	
						Professional Svs	50	
						Training	75	
Line 8						<b>VOIP, Network, Telephone Equipment, Manufacturer's Catalog</b>	<b>% off Brocade</b>	
						Equipment / Hardware	42	
						Software	90	
						Maintenance	20	
						Professional Svs	50	
						Training	50	
Line 9						<b>VOIP, Network, Telephone Equipment, Manufacturer's Catalog</b>	<b>% off FORTINET</b>	
						Equipment / Hardware	32	
						Software	60	
						Maintenance	10	
						Professional Svs	50	
						Training	50	

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<b>4011279</b>	CenturyLink	Patrick Hancock	(334) 399-6812	<a href="mailto:Patrick.Hancock@Centurylink.com">Patrick.Hancock@Centurylink.com</a>	net, 30 days ARO	Variable		
Line 10						<b>VOIP, Network, Telephone Equipment, Manufacturer's Catalog</b>	<b>% off JUNIPER</b>	
						Equipment / Hardware	50	
						Software	50	
						Maintenance	9	
						Professional Svs	0	
						Training	0	
Line 16		ShoreTel specific questions: Edward Bowen	(512) 551-7132	<a href="mailto:ebowen@ShoreTel.com">ebowen@ShoreTel.com</a>		<b>VOIP, Network, Telephone Equipment, Manufacturer's Catalog</b>	<b>% off ShoreTel</b>	
						Equipment / Hardware	42	
						Software	42	
						Maintenance	36	
						Professional Svs	13	
						Training	13	
Line 17						<b>VOIP, Network, Telephone Equipment, Manufacturer's Catalog</b>	<b>% off POLYCOM</b>	
						Equipment / Hardware	29	
						Software	29	
						Maintenance	0	
						Professional Svs	0	
						Training	1	

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<b>4011280</b>	Pinnacle Networx, LLC	David Jones	(334) 201-8508		net, 30 days ARO	Variable		
		Representative	(888) 928-4111					
Line 14						<b>VOIP, Network, Telephone Equipment, Manufacturer's Catalog</b>	<b>% off GrandStrea m</b>	
						Equipment / Hardware	20	
						Software	20	
						Maintenance	20	
						Professional Svs	20	
						Training	20	
<b>4011589</b>	Arrow S3, formerly Shared Technologies	Randy Donald	(251) 443-7622		net, 30 days ARO	Variable		
Line 3						<b>VOIP, Network, Telephone Equipment, Manufacturer's Catalog</b>	<b>% off NEC</b>	
						Equipment / Hardware	44.5	
						Software	44.5	
						Maintenance	36.4	
						Professional Svs	41	
						Training	41	

\*Pricing may be available to employees at vendor's option - please contact vendor for further details.

\*Note: Please review the published Contract & Invitation-to-Bid (ITB) to ensure accuracy before contacting vendor.